

Interview Tips: Think like a Pro & Ask questions like a Boss.

Stage 1 : Empathize

Our next step in Empathizing is conducting interviews. How we develop our questions and plan ahead of time will directly impact the quality of the information we learn. **DON'T GO IN WITHOUT A PLAN!!**

Here are some tips from the professionals:

1. Start with **GENERAL** questions about hobbies, passions, etc. to get things started. This will help make both of you comfortable.
2. Always ask **OPEN ENDED** questions, not “yes/no” questions
 - “Tell me what you think...”
 - “Why do you think...”
3. Ask **REFLECTION** questions:
 - “What were some of the unexpected challenges/benefits?”
 - “How has this experience impacted your life?”
4. Ask questions that **CONFIRM** what you may **ALREADY KNOW**. They may not volunteer the information you are looking for if you don't ask for it!
5. Ask about **FEELINGS**:
 - “How do you feel about...”
 - “What was it like to do...”
 - “Why do you do what you do...”
 - “What motivates you...”
6. Trick them into getting the sound bite you want:
 - If you want them to say “This was the most important event in my life,” then ask “was this the most important event in your life?” Then if they answer yes, you can write “_____ said this was the most important event in his/her life.”
7. Always close with **“IS THERE ANYTHING ELSE YOU'D LIKE TO ADD?”**

IQW: Interview Question Worksheet

<p>Interview: <i>Which interview is this?</i></p>	<p>(Expert, Victim, Advocate, Opposer)</p>						
<p>Objective: <i>What is your objective in this interview? A clear objective will help you develop your questions to achieve your goal.</i></p>	<p><i>A good objective statement might be something like: "To find out where are the traffickers are usually found and is it a difficult obstacle for the investigators?" or "To Find out how people are fooled into these type of situations & when did this or where did human trafficking started to become a problem"</i></p>						
<p>Potential Contacts:</p>	<p>You should have at least 3 potential contacts to start.</p> <table border="1" data-bbox="565 846 1503 1346"> <tr> <td data-bbox="565 846 850 1060"> <p>Name: Position:</p> </td> <td data-bbox="850 846 1503 1060"> <p>Phone: San Diego District Attorney Office Email: Address: 333 W Broadway #420, San Diego, CA 92101</p> </td> </tr> <tr> <td data-bbox="565 1060 850 1203"> <p>Name: Position:</p> </td> <td data-bbox="850 1060 1503 1203"> <p>Phone: Email: Address:</p> </td> </tr> <tr> <td data-bbox="565 1203 850 1346"> <p>Name: Position:</p> </td> <td data-bbox="850 1203 1503 1346"> <p>Phone: Email: Address:</p> </td> </tr> </table>	<p>Name: Position:</p>	<p>Phone: San Diego District Attorney Office Email: Address: 333 W Broadway #420, San Diego, CA 92101</p>	<p>Name: Position:</p>	<p>Phone: Email: Address:</p>	<p>Name: Position:</p>	<p>Phone: Email: Address:</p>
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<p>Questions: <i>Start with your opening questions and "funnel down" to your meaty questions. You want to guide them gently from simple, general questions to the questions that attack the heart of your issue.</i></p>	<p>List your questions here →</p> <ol style="list-style-type: none"> 1. How many traffickers would you say go to prison every year? Over 20 years 2. What type of places would you say that these things usually happen, for example, in bars, clubs, etc? 3. How many of those victims are from foreign countries? 4. Have you seen how the victims react when suddenly the FBI jumps in to protect them ? 5. How many busts of Human traffickers would you 						

	<p>say are made per year?</p> <p>6. What is the race that trafficked the most ?</p> <p>7. Do you know why that people traffick?</p> <p>8. From the people that are traffickers, have you asked or have they told you there intentions for trafficking?</p> <p>9. How many years are the</p> <p>Social media</p> <p><i>Remember... ALWAYS CLOSE with this question: "Is there anything else you'd like to add?"</i></p>
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<p>Objective: <i>What is your objective in this interview? A clear objective will help you develop your questions to achieve your goal.</i></p>	<p><i>A good objective statement might be something like: "To find out how has your life changed and what is the most difficult obstacle to get over with " or "To Find out if have had any trouble forgetting or continuing living life like a normal person"</i></p>
<p>Potential Contacts:</p>	<p>You should have at least 3 potential contacts to start.</p>

	Name: Position:	Phone: Email: <i>info@generatehope.org</i> Address: <i>4025 Camino del Rio South, Suite 300. San Diego, CA 92108</i>
	Name: Position:	Phone:anonymous Email: Address:
	Name: Position:	Phone: Email: Address:

Questions:
Start with your opening questions and “funnel down” to your meaty questions. You want to guide them gently from simple, general questions to the questions that attack the heart of your issue.

List your questions here →

- 1.How long have you been involved in human trafficking?
- 2.Where did you get found and how?
- 3.How have you been treated while you were trafficked?
- 4.What prevented you from leaving/escaping earlier?
- 5.Have you ever been in a situation where you were extremely scared or thought you were going to die?
- 6.Were you a run-away who found your boss, or did your boss find you?
7. If you were a run-away victim did you know of any places for you to go that was a safe place or did you feel lost?
8. How did you feel at the beginning verses how you felt towards the end?
9. What would you like to be seen done for people in the situation you were once in?

Remember... ALWAYS CLOSE with this question:

	“Is there anything else you’d like to add?”
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Objective: <i>What is your objective in this interview? A clear objective will help you develop your questions to achieve your goal.</i>	<i>A good objective statement might be something like: “To find out if it has been a difficult obstacle finding people who support you in your ideas or the facts that you’ve found of human trafficking.” or “To Find out why did you become involved in this issue started to become a problem”</i>						
Potential Contacts:	<p>You should have at least 3 potential contacts to start.</p> <table border="1" style="width: 100%;"> <tr> <td style="width: 50%;"> Name: Position: </td> <td style="width: 50%;"> Phone: 619.533.6175 Email: pipregistration@sandiego.gov. Address: San Diego Attorney's Office </td> </tr> <tr> <td> Name: Position: </td> <td> Phone: Email: Address: </td> </tr> <tr> <td> Name: Position: </td> <td> Phone: Email: Address: </td> </tr> </table>	Name: Position:	Phone: 619.533.6175 Email: pipregistration@sandiego.gov. Address: San Diego Attorney's Office	Name: Position:	Phone: Email: Address:	Name: Position:	Phone: Email: Address:
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Questions: <i>Start with your opening questions and “funnel down” to your meaty questions. You want to guide them gently from simple, general questions to the questions that</i>	<p>List your questions here →</p> <ol style="list-style-type: none"> How many people are involved with you? (How long have you been involved in this topic and how has your mind changed throughout) <p>Criminal defense immigration law, advocacy work. Work with education the com. About the issue. Snakeheads,</p>						

<p><i>attack the heart of your issue.</i></p>	<p>human trafficking. Send young girls in ships process in mexico and send sd then ny. Went to countries and worked with a bust South east asia, orphanage. Worked with 4 year old girl from bangkok who was trafficked</p> <p>2. Have you met with people that are survivors?</p> <p>3. Have you ever felt overwhelmed over this topic? Absolutely Has your work impacted your health or relationships? How? Emotional level, yes</p> <p>4. What places have you done research on? (Countries, states, cities...etc.)</p> <p>5. How do you feel when you talk to these survivor? Education and empowerment and empathy is big</p> <p><i>Remember... ALWAYS CLOSE with this question: "Is there anything else you'd like to add?" Heather Boxtch: 619.405.4195</i></p>
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1. Do you find anything wrong with human trafficking?
2. How are your feelings towards the women and men who are being trafficked around and sold? Would you feel differently if it was your family?
3. How do you feel after you have been involved with a sex slave. Does it make you feel powerful?
4. How many girls do you get a month and how many try leaving or running away?
5. What are your specific intentions of being a human traffick regulator? What got you interested in doing it?
6. If you were caught what would happen to the business you're are running? Would it still run under you or would you have someone take over? Would incarceration scare you to stop running human trafficking?
7. Do you feel different from when you started in the beginning verses how you feel now?
8. Did you feel like you were obligated to do this job to help out with family/friends or was it plain out of interest?
9. Do you have certain age or ethnic groups you target?
10. What kind of people tend to pay for this service?
11. What makes these women different than the women in your life?
12. Do you have any fear while working?
13. Where are these women/kids brought from?
14. What is the price that is given to the victims? Does it depend on something?

Remember... ALWAYS CLOSE with this question:

	<p><i>“Is there anything else you’d like to add?”</i></p>
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